



## press release

October 15, 2004

### **Trilogy Off to a Fast Start**

Trilogy Solutions, LLC, a Cranbury, New Jersey based IT consulting firm, is pleased to report a highly successful first quarter of operations. Trilogy Solutions is a Hewlett Packard authorized channel partner, marketing HP hardware and software, and provides consulting services in a wide range of disciplines.

In the three months ending September 30, Trilogy Solutions closed or influenced the sale of over \$3 Million in HP business. Over \$450,000 of this business is net new to Hewlett Packard. In addition, the company has developed a pipeline of over \$5 Million in pending opportunities that are currently being tracked.

Jeff Liebenthal, Trilogy Solutions President and CEO, stated "I'm pleased that we've gained momentum so quickly in a very competitive marketplace."

Trilogy consultants have delivered high quality work on a variety of projects, including multi-node clusters for business-critical applications; sophisticated data replication solutions; and server partitioning.

"Our customers have been able to take advantage of the technical expertise that we bring to the table," said Mark Darlington, Chief Operating Officer. "They really appreciate our ability to explain complex technical concepts and show how their businesses can benefit by implementing our solutions."

Trilogy has several marketing events planned over the next few months. In addition, the company will double its sales force by the end of the year.